



CITY OF CAPE TOWN
ISIXEKO SASEKAPA
STAD KAAPSTAD

Tender 4Q/2024/25 – Tender Clarification Meeting

Transport Network Management_ Maintenance and Construction Units

Chaired by: Y Nkolonzi via Skype Meeting

Date: 16 July 2024 at 11H00

1. WELCOME:

- a) All were welcomed to the 4Q/2024/25 Tender Clarification meeting.

ITEM	DESCRIPTION
2	b) YN further explained that there are four officials from the line department as well as a practitioner in order to attend to any queries that might arise from the clarification meeting. CLARIFICATION SOUGHT BY THE POTENTIAL TENDERERS a) <u>Pages 38 to 54: C1.1 Form of Offer and Acceptance</u> Query as to why some pages of the Offer and Acceptance section did not have the watermark text "only to be completed at acceptance stage" as others (Robotech Traffic Systems (Pty) Ltd: Mark)) The Acceptance, Schedule of Deviations and Contract Data pages on the C1.1 Form of Offer and Acceptance section will only be completed at acceptance stage regardless of the current watermark reflecting and omitted on other pages of this section. (YN) b) <u>Page 1 CIDB grading 1EP vs Works Project Value of R0 up to R3 000 000</u> Page 1 stipulates that value of the work projects is up to R3M and with reference to Table G1 on page 31 the class of construction for value of these projects is 3EP. Therefore, a minimum of the CIDB grading should be at least 3EP not 1EP, please clarify why it is advertised as 1EP? The City's previous approach was to apply the CIDB grading based on annualised value of the total project expenditure. However as a result of recent litigation, the court has ruled that the City ought to apply the CIDB grading based on the work package (WP) value. The CIDB grading in this tender is determined by reference to the value of the construction works package value, as opposed to an annualised project value. The CIDB 1EP grading was determined by considering historical spending patterns of previous similar framework contracts, which varies from R40 000 upwards.

Please note: Notwithstanding the 1EP CIDB grading, the tender utilizes functionality/eligibility criteria to ensure the appointed contractor has the necessary skills and experience to conduct the work to the required standard.

- c) **Please confirm if this means that a Contractor graded 1EP cannot do any work that is above R500 000?**

Correct, tenderers will be allocated work within their project value

- d) **Should we fill in the “Main Offer” on first page or can it be left blank or total up all the rates?**

Since the evaluation will be by means of a simulated works project, you may leave it blank or may indicate “Rates Based” as suggested by William (NB)

- e) **Request for drawings and specification material that will be supplied that are stipulated on the drawing**

These will be provided via a notice.

- f) **Cables and lithium batteries, are items that have absolute escalation and inflation and some are imported. Would it be possible to add these two items to a schedule of special material? In order to consider the base price for that particular year as some of the prices required now are for 4 years from now. With the current requirement, the escalation might be unreasonable especially for the City of Cape Town.**

The only escalation allowed for in this tender is the separate pricing of the three years, trusting that the escalation between the years will be reasonable. The supply of material in this tender is a back-up solution if it happens that there is no such material at the City of Cape Town SCM stores via the main material tender. The predicament you find yourselves in is understandable however, that is all the tender makes provision for at the moment.

This is not fair as the material tender makes provision for escalation and again from time to time there is a request from the City of Cape Town to supply and install such items via this tender especially now that there is no UPS supplier on

the City of Cape Town's material tender. It is not fair given the fact that the requirement is to provide prices up to 4 years in advance.

It is not necessarily unfair, because the opportunity is provided in the form of yearly pricing. I agree it is difficult because there are unknowns and ideally it would have been structured differently and that might be possible in the future. However, at the moment there is no provision for an unknown escalation of these materials.

Just an example of the UPSs, there is none on City of Cape Town's material tender, does this mean it will be supplied via this tender?

Correct, unless there is an alternative mechanism which we are considering

Currently your department doesn't have at the moment, please consider the request as it would only be fair as we have to thumb suck for 4 years from now. The City of Cape Town loses since you would be buying from us and that would not be a true market value. It only makes sense for the City of Cape Town to buy at the best price and not at an inflated one. Perhaps consider the schedule of special material as a mechanism.

We will consider that and address in a notice if necessary

g) Page 1 CIDB grading 1EP

Concern around the 1EP grading, especially at PO issuing stage as one might not qualify for R1 million rand project even though the tender states "it is a winner-takes all".

This has been addressed already, and if necessary it will be explained in the notice as well.

The functionality & eligibility will be utilised to award the contract in the first place, so it is unknown at this stage if there will be any 1EP companies will qualify and be ranked number 1 and will be awarded the contract at the first place.

h) Page 9, 184 and 239 Functionality Requirement

On page 9 functionality requires a contract manager and a project manager and on schedule 12 on page 184 is the details of qualification and experience of staff and then on page 239 is the key personnel specification stipulating two traffic signal foremen. Please clarify this requirement?

The project specification differs from the info you need to submit for eligibility, the focus is on submitting what is required for functionality which means that you would be eligible to tender. And then the contract specification is the requirement at contract execution stage.

If one doesn't meet the contract specification once they have been awarded the tender, would they be penalised?

Eligibility is for the tender and specifications need to be complied to at contract stage.

I understand where William is coming from regarding the cable, copper is gone up 16% after March this year and it is very difficult to forecast the next 6 months. One has to come up with ridiculous prices for cables as nobody knows and it is not ideal. As 1EP could insert low prices and win it and then when it gets to that stage they would say no they can't supply, it is very difficult with copper.

Rates are analysed and any unreasonable rates won't be accepted without clarification via risk analysis. It is understandable that it will be challenging to forecast for the next few years and that's why we emphasise that at project stage we will most likely utilised the material tender which does make provision for various escalation mechanisms. If we can identify any mechanisms that make it easier then it will be communicated via a notice.

i) Adjudication of tender

How will the tender be evaluated with pricing for 3 different years.

A typical work packages list from previous typical projects will be utilised for year 1, 2 and 3. Prices offered will be analysed to ensure that they are market related prices. These prices will then be averaged for all 3 years to identify the ranking.

j) Page 9, 184 and 239 Functionality Requirement

In terms of the key staff personnel the maximum score possible is 12 on page 9 and page 184 for experience, you don't specify how many staff you are looking at. Look at the scoring for the points allocated for staff that sort of scores 12, seems like you added all those points together which works out to 12. I can then put 15 guys which would obtain 1 point each, then I can easily score 12 points. Please clarify.

Contract manager and project manager are two different individuals and they are scored for both their experience (up to 3 points) and their education (up to 3 points). Those 2 points will be added together which will give you a scoring up to 12 for the two positions.

k) Page 55 to 165 Schedule of rates

- 1) Page 57 item 4.1 pricing of single duct per meter or 2 ducts since your specification stipulates 2 ducts?

Please insert a rate for a single duct and this will apply to item 4.2 as well

- 2) Page 62 item 9.4.9 Supply and install reflective yellow bands on 4m, 5m or 6m pole per pole, please clarify if the rate is for installation of 3 bands per pole?

Correct, item is similar to item 9.4.10

- 3) Page 68 item 2.2.3 Install Stubby Chamber (supply of cherry picker included), is this a 600mm or 1m underground chamber?

It is for the 1m underground chamber (

- 4) Page 73 item 3.3.7 Installation of Detection Equipment, I assume this is a typo.

Correct, item to be removed

5) In terms of maintenance; for instance an accident or vandalism, if we replace a cable between a stubby and a controller without installing a new controller or a stubby, there is no rate for connecting into an existing controller or stubby. What happens in that instance? In a construction procedure, you have install a stubby, controller or a pole all those are basically included in the installation of the street furniture. But if you are replacing cable from controller from a kiosk, there is no rate for installing a cable into a controller.

Team to consider the query and issue via notice.

Minutes of this meeting will be distributed via a notice

Meeting Closing : 11H45